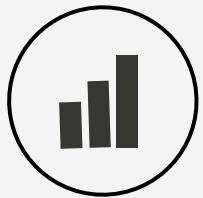




## Tecnologías Disruptivas: autoconsumo y generación distribuida



**SISTEMAS DE ALAMACENAMIENTO INTELIGENTE**

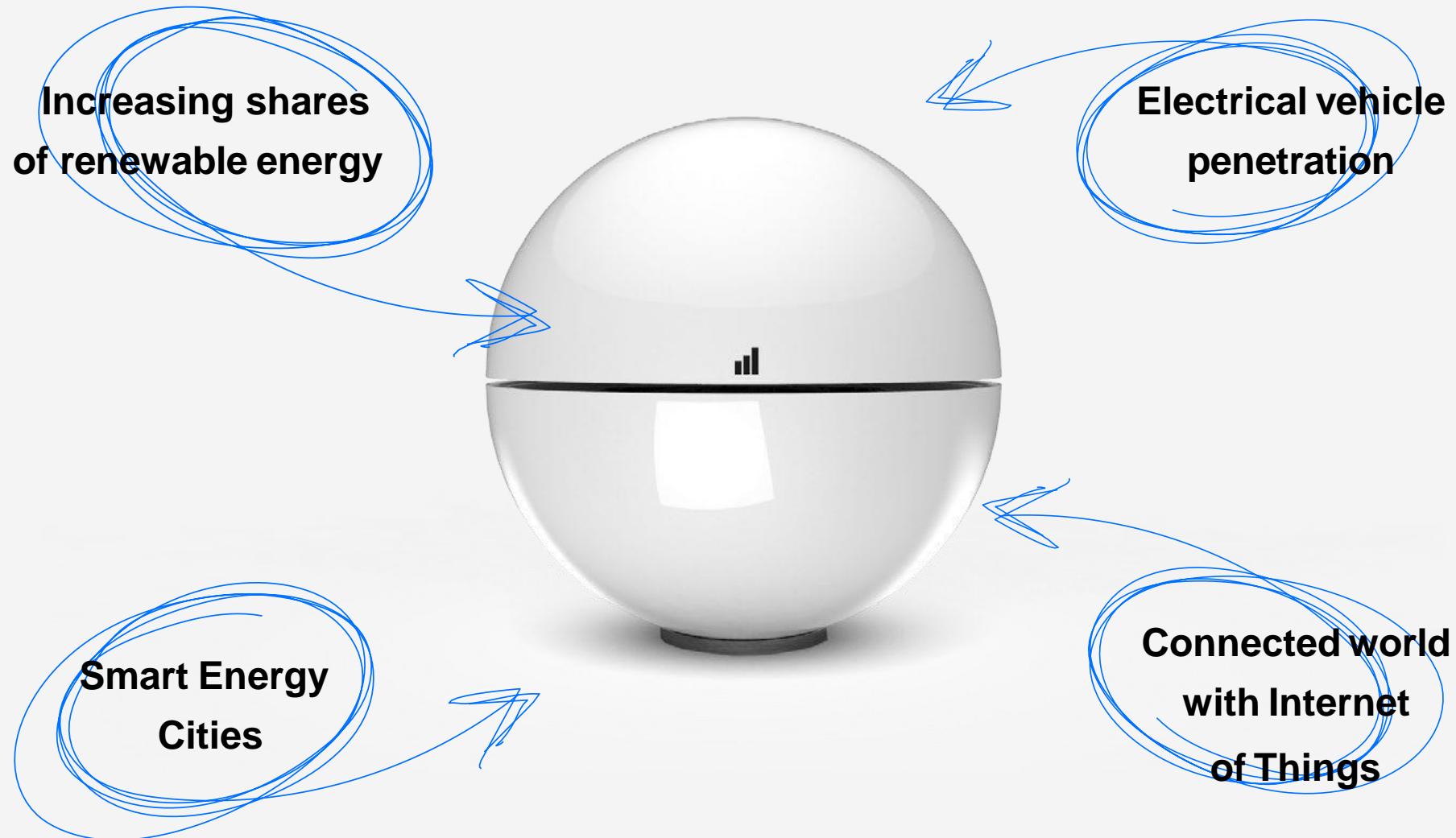


- 1. CHALLENGE**, the new energy model
- 2. SOLUTION & VALUE PROPOSITION**
- 3. COMPETITIVE ADVANTAGE**
- 4. WISE GRID PROJECT H2020**
- 5. STORAGE + PV: BUSINESS CASE**
- 6. CONCLUSION**



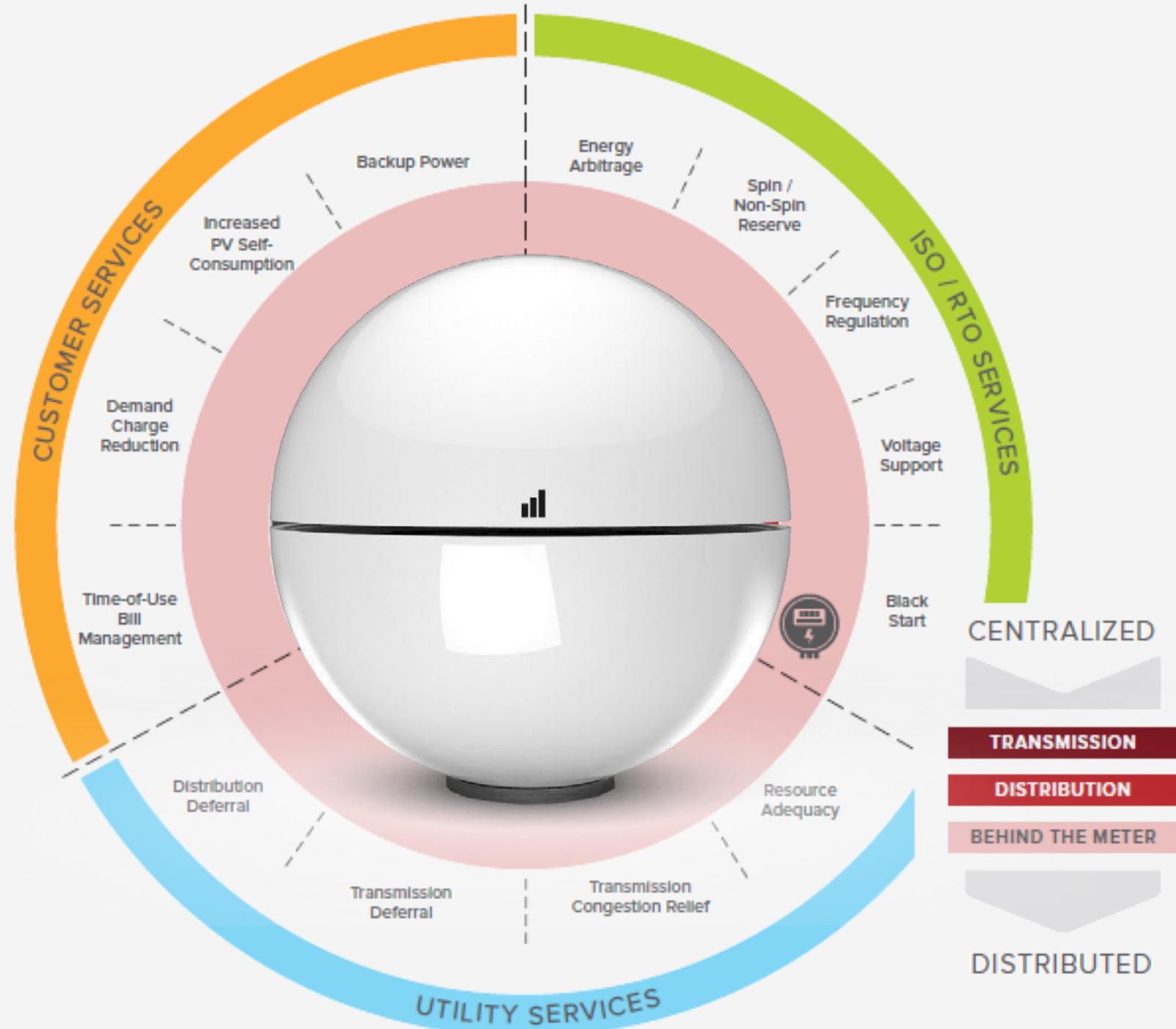
**CHALLENGE**, the new energy model

# CHALLENGE, the new energy model





## **SOLUTION & VALUE PROPOSITION**



## 1. CUSTOMER SERVICES

New Energy Model: We need the **tools** to make the change feasible.

It is important to develop Energy management systems with the use of Energy Storage Systems



## III Solution and value proposition

### 1. Energy Management System (EMS). The harness of the battery.

- **Energy optimization Algorithm** The system learns the user's habits.
- **PV optimization Algorithm** Including variable weather.
- **Cost optimization Algorithm** Including variable time electricity pricing.
- **Aggregation platform for VPP (Virtual Power Plants) and micro-grids.**

### 2. All in One System

- Ease of installation
- Wireless connection
- Automatic firmware update
- High roundtrip efficiency
- Real Industrial Grade

### 3. End user friendly and attractive design, modular and scalable.

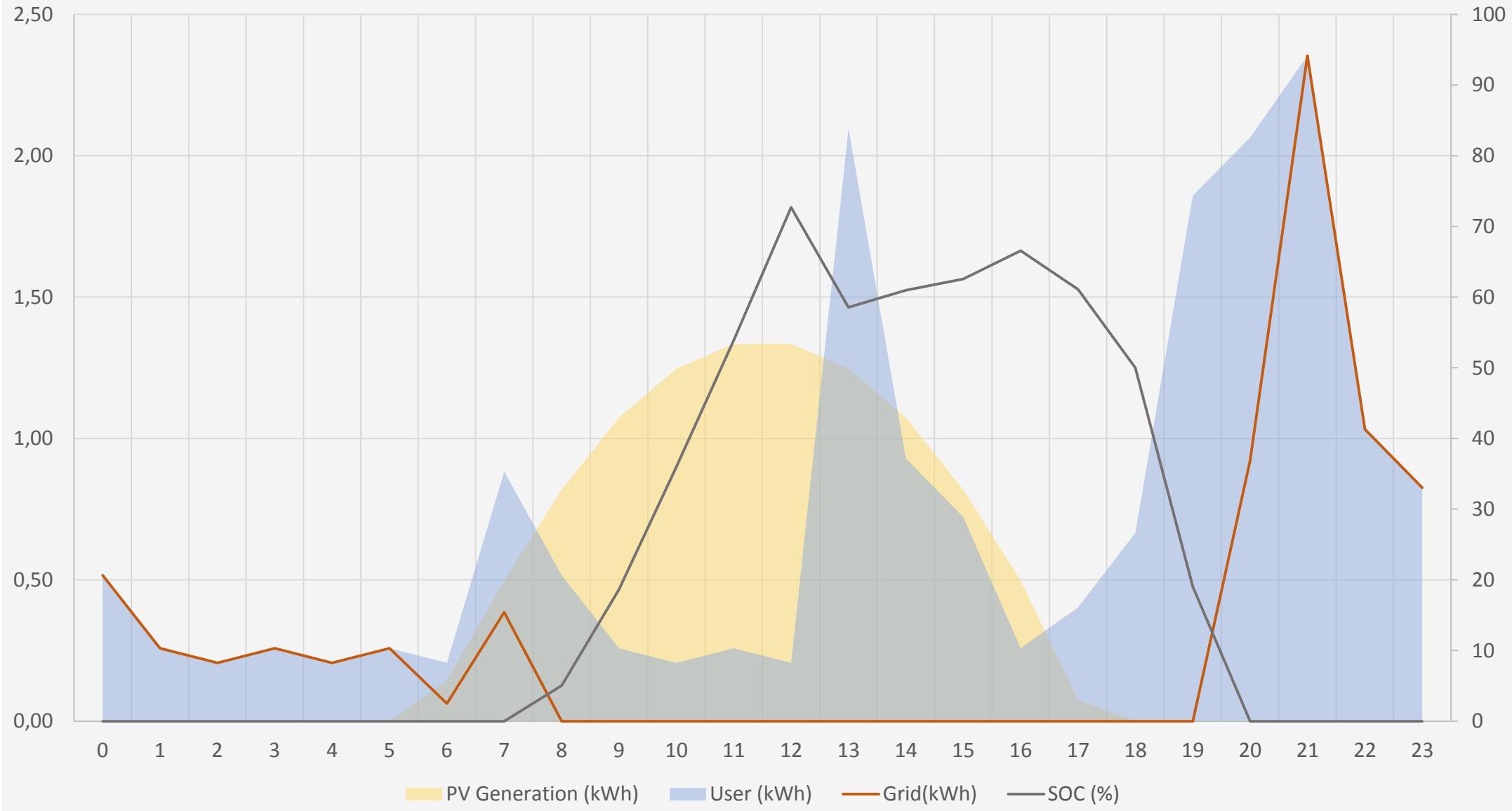
.....Using lithium ion battery energy storage systems

## III Solution and value proposition



**Energy optimization Algorithm** The system learns the user's habits.

## ■ Solution and value proposition



**PV optimization Algorithm. Including weather forecast**

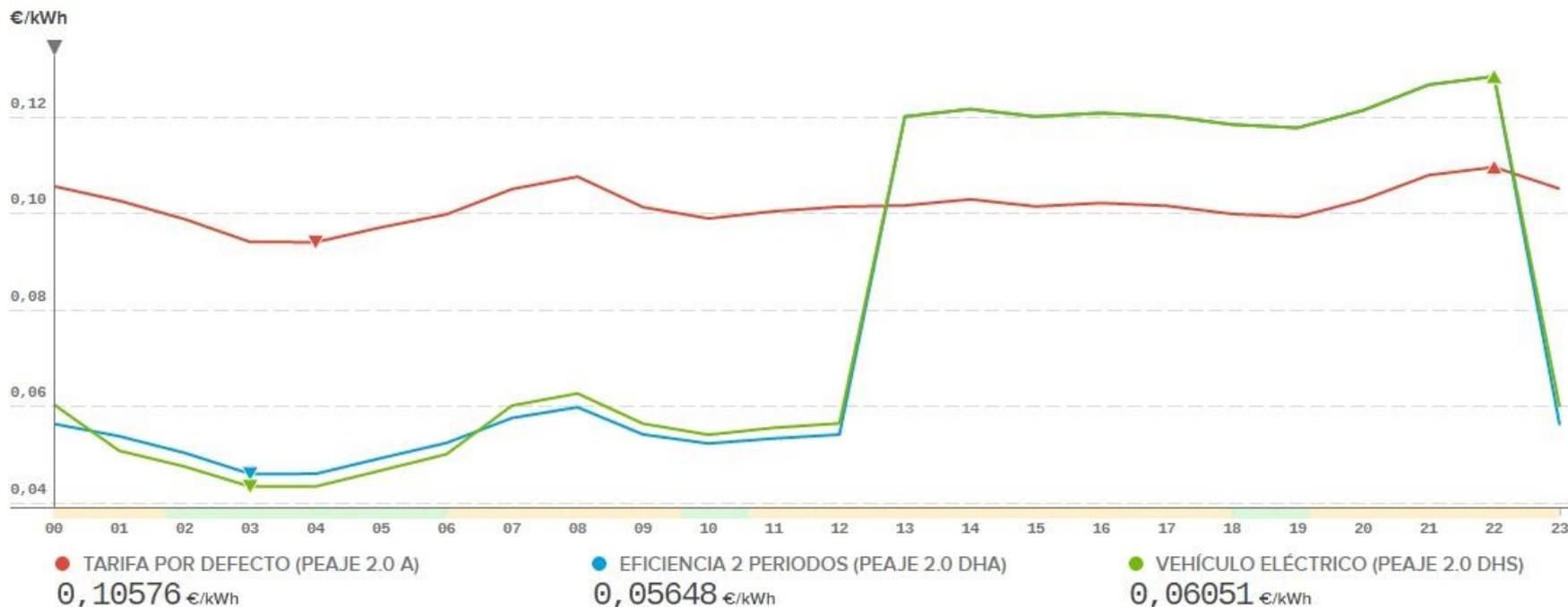
## III Solution and value proposition

### TÉRMINO DE FACTURACIÓN DE ENERGÍA ACTIVA DEL PVPC



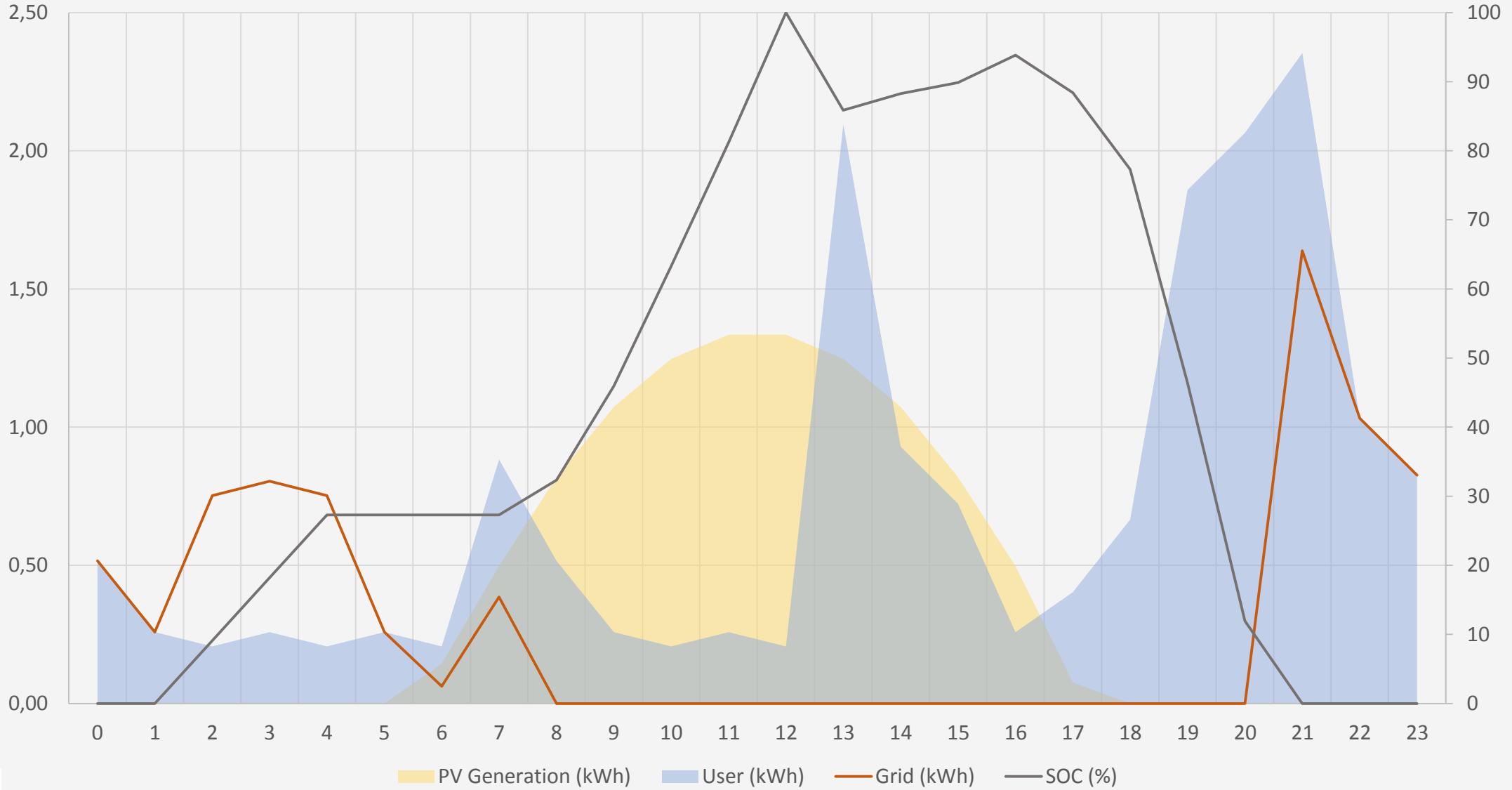
0 - 0,10 €/kWh    0,10 - 0,15 €/kWh    > 0,15 €/kWh

00:00



Cost optimization Algorithm Including variable time electricity pricing.

## ■ Solution and value proposition



**Cost optimization Algorithm** Including variable time electricity pricing and weather forecast.

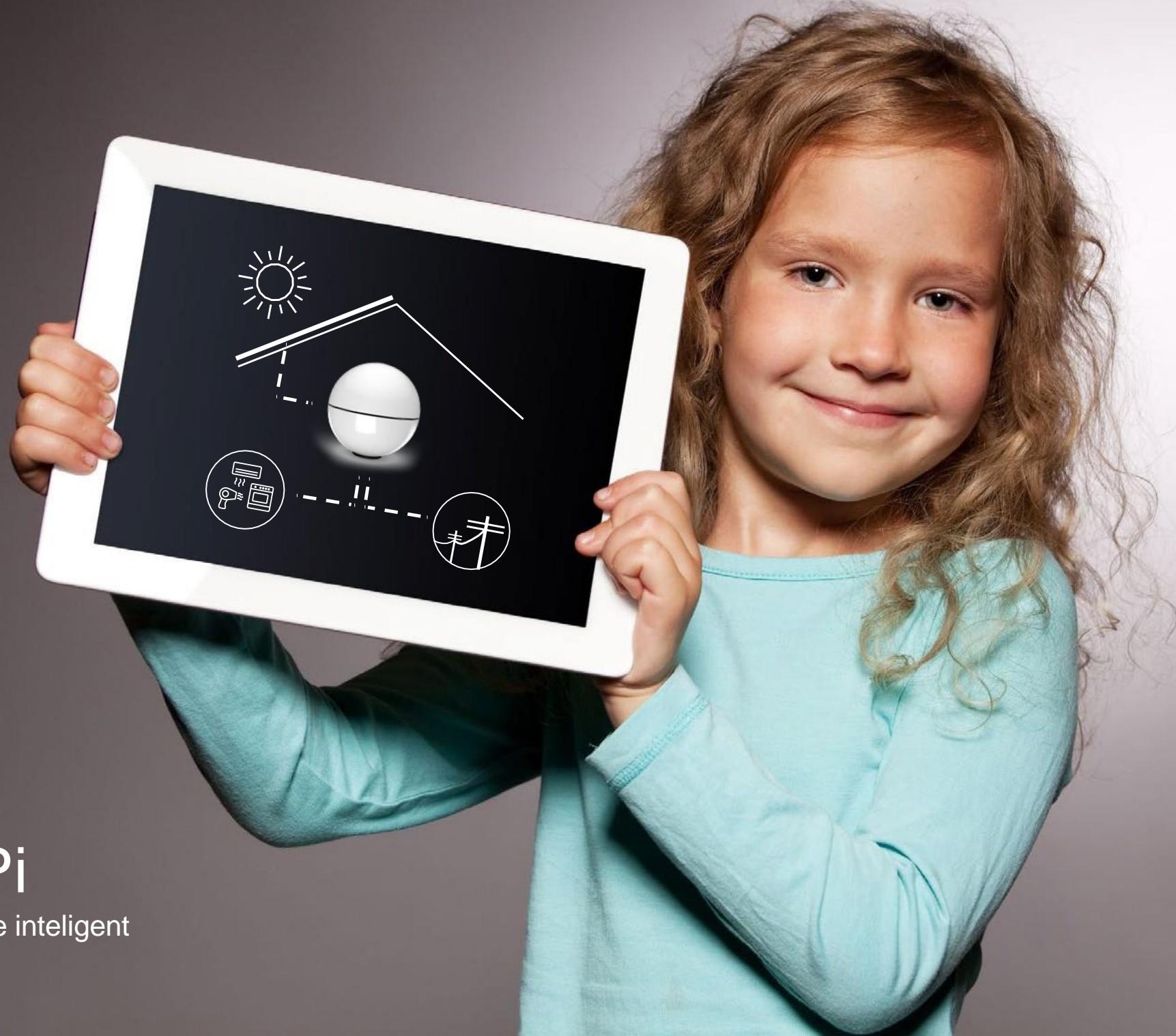
## III Solution and value proposition

### **Internet of Things and Big Data combined with Energy Storage.**

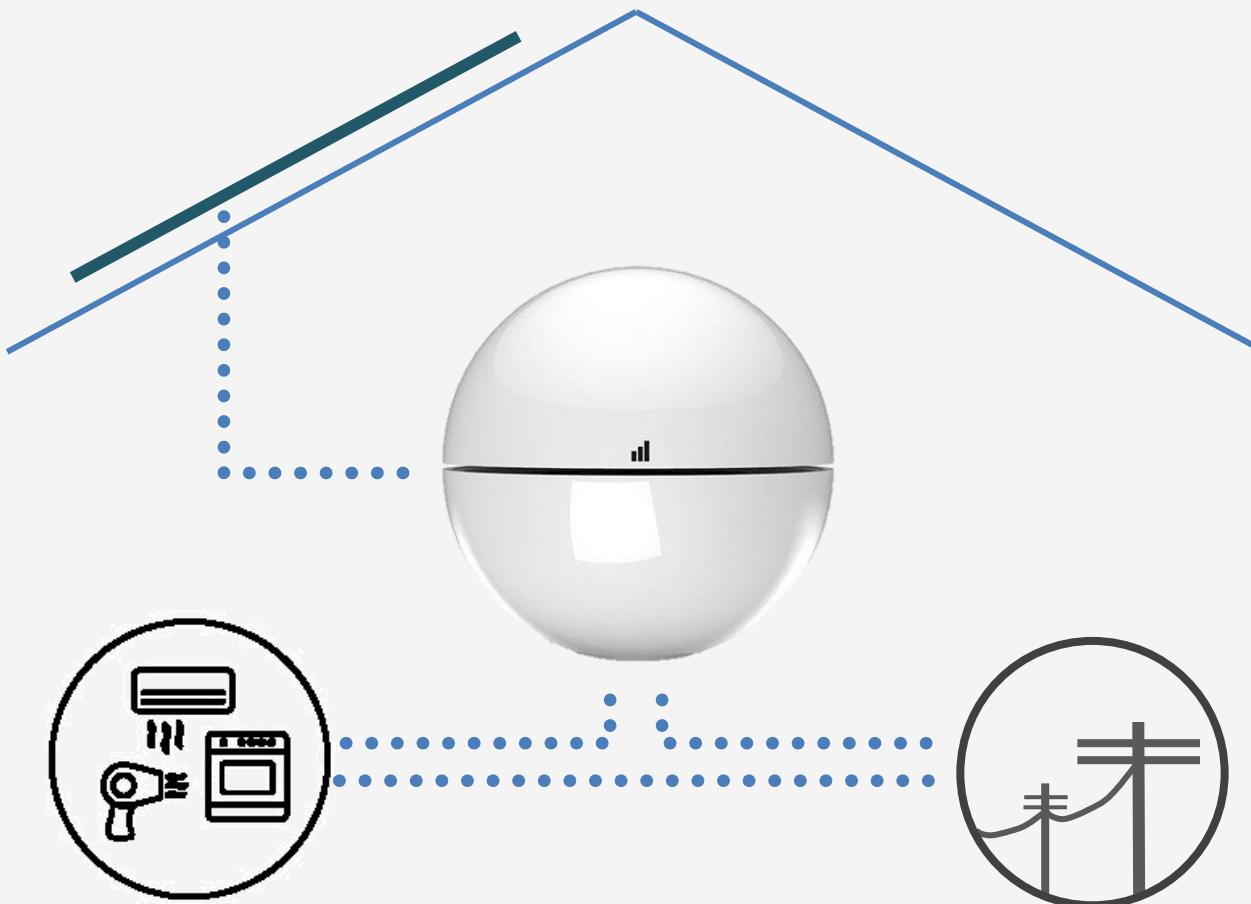
- **Real time data monitoring and habits**
- **Gamification and empowerment of the user, achieving savings and efficiency**
- **Environmental friendly**
- **Suggestions and user needs satisfaction due to data analysis**
- **Possibilities to collaborative Energy and Aggregation in VPP**
- **Smart city integration**
- **More revenues from more uses of Energy storage.**



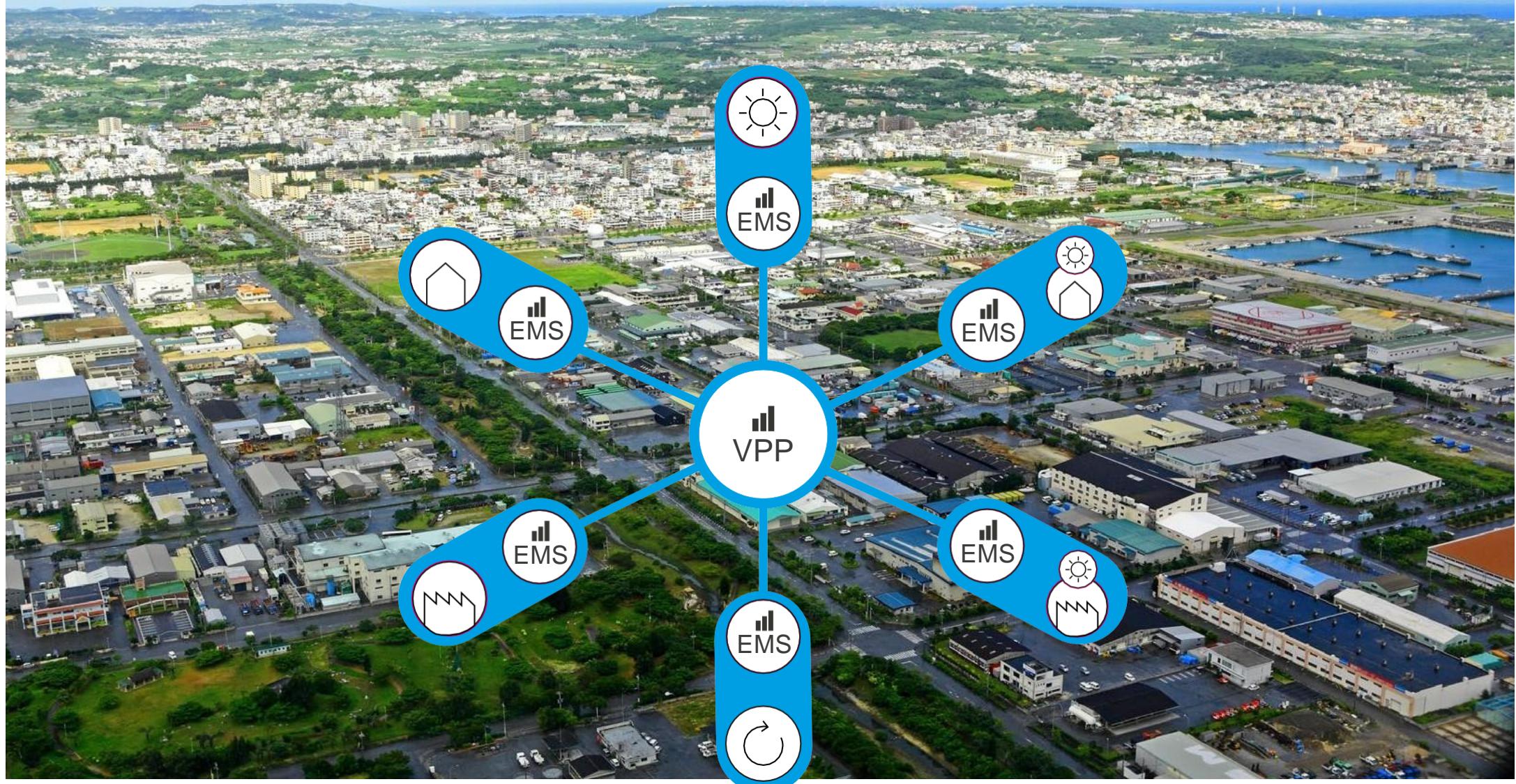
Energy software intelligent



## ■ Solution and value proposition



## III Solution and value proposition



Aggregation platform for VPP (Virtual Power Plants) and micro-grids

## III Solution and value proposition

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.....Using lithium ion battery **energy storage systems**

## Solution and value proposition

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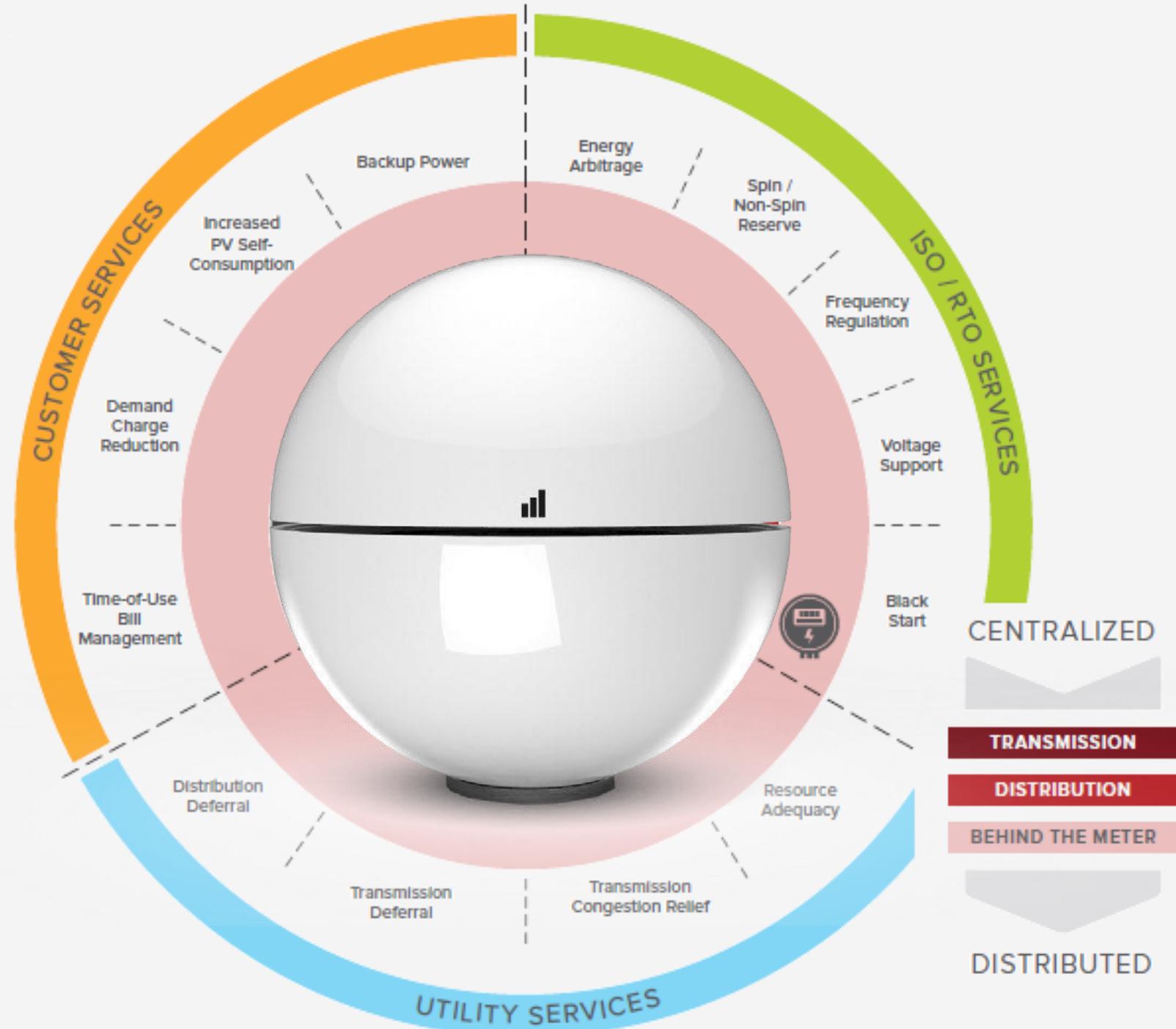
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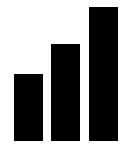
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# FREQUENCY RESPONSE SOLUTION

UK NATIONAL GRID ENHANCED

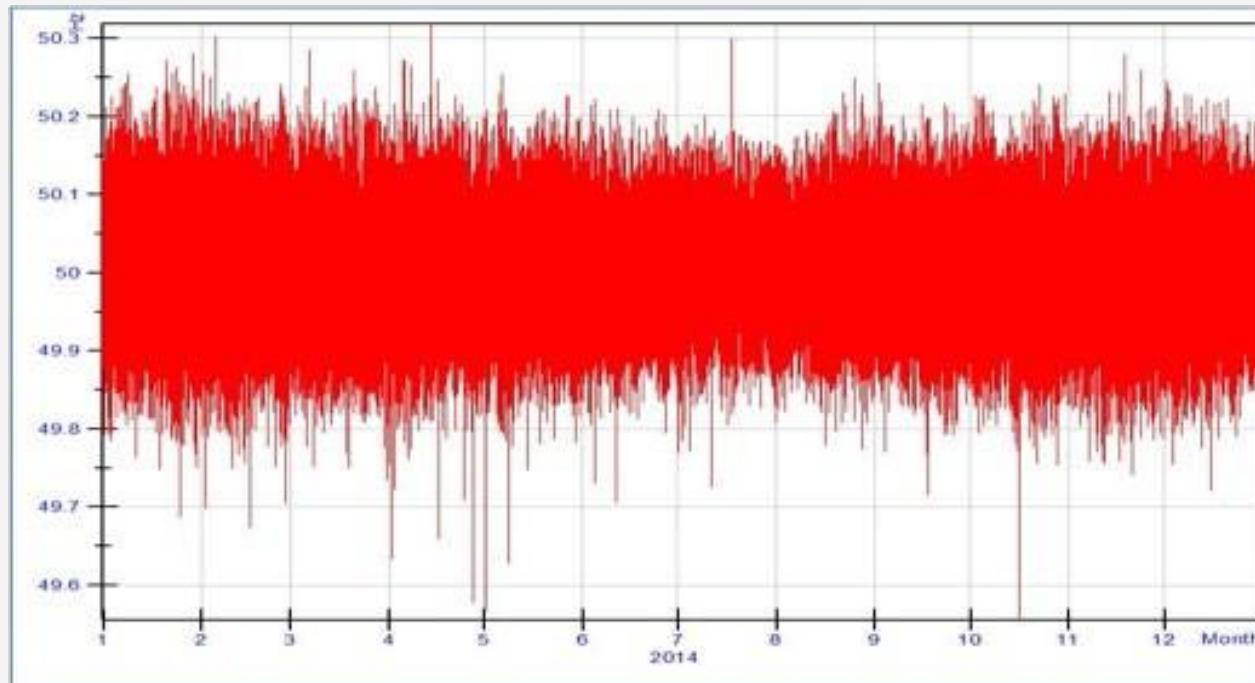
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NATIONAL GRID



## NATIONAL GRID

National grid has published the frequency data of the whole 2014 year.  
Data consists of 31.536.000 points, data is provided every second.

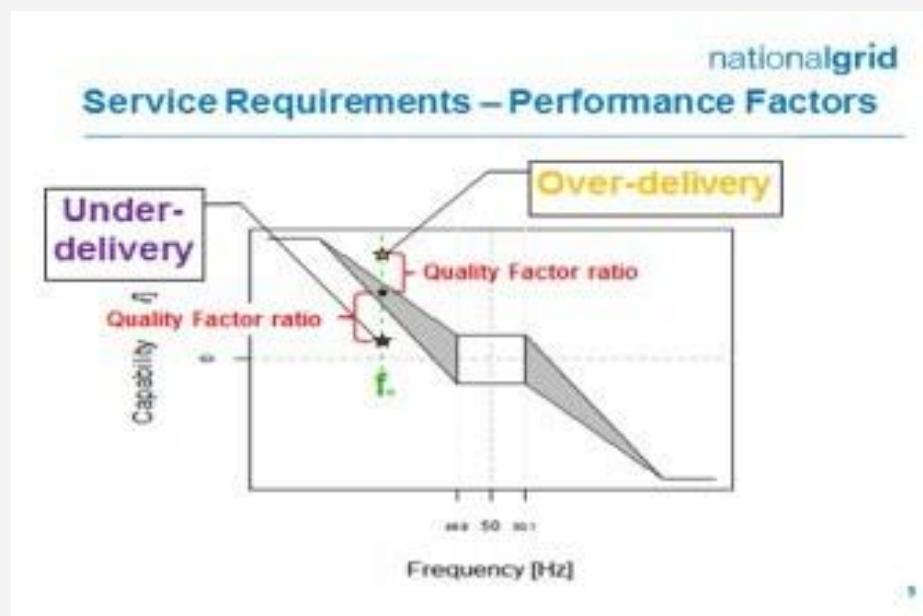




# NATIONAL GRID

Service requirements and performance factors.

National grid requires a linear control of the power of the storage systems. From a frequency deviation lower or equal to 0,1 Hz reaching full power of the system at 0,2Hz. Since there is going to be a lot of participants in the tender, they must operate in the same way in order to have the lowest disturbances between them.





# NATIONAL GRID

Service requirements and performance factors.

It is required to fulfill at least the initial 9 seconds and it is optional to participate in the other regulation markets.

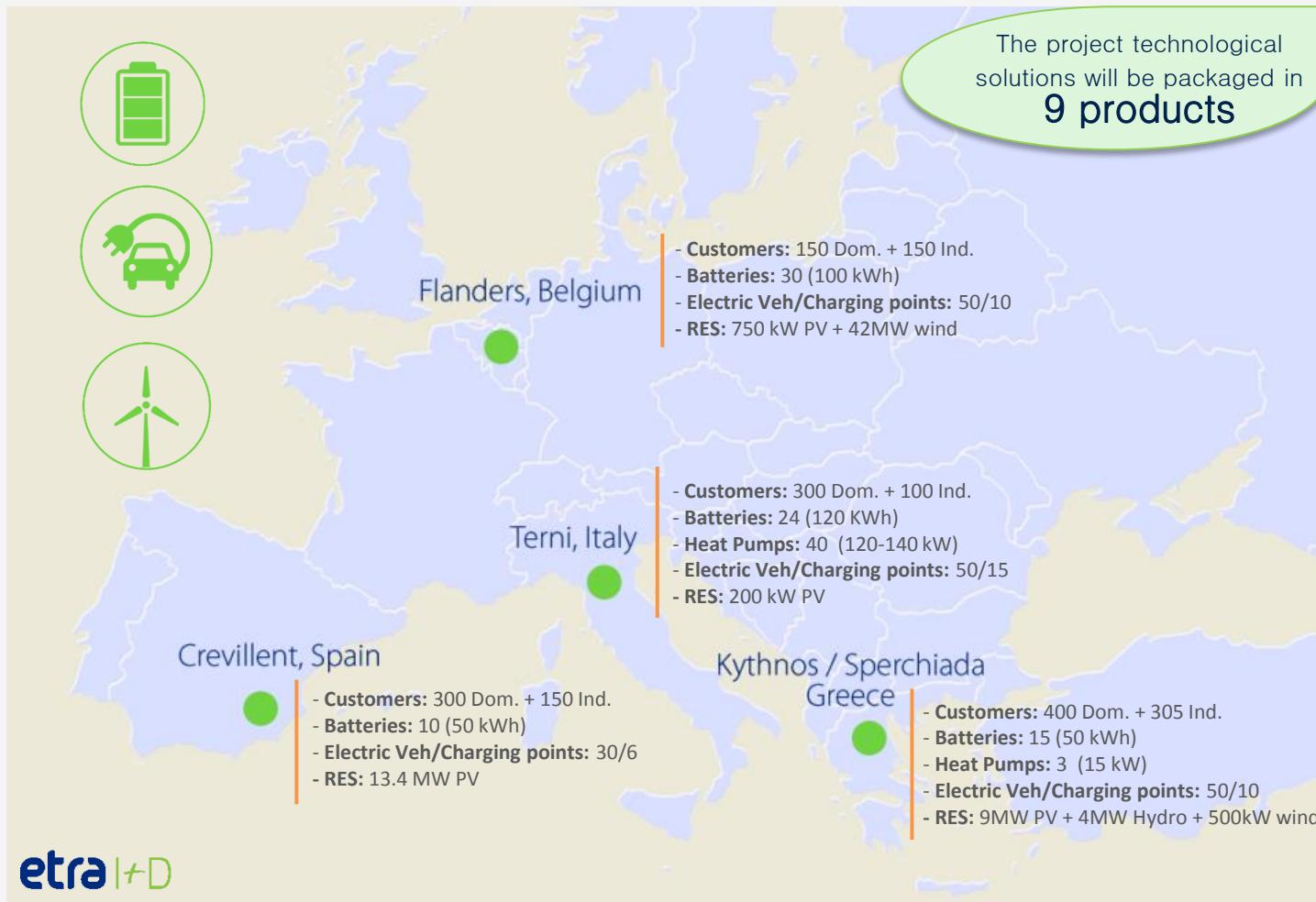




**WISE GRID PROJECT H2020**

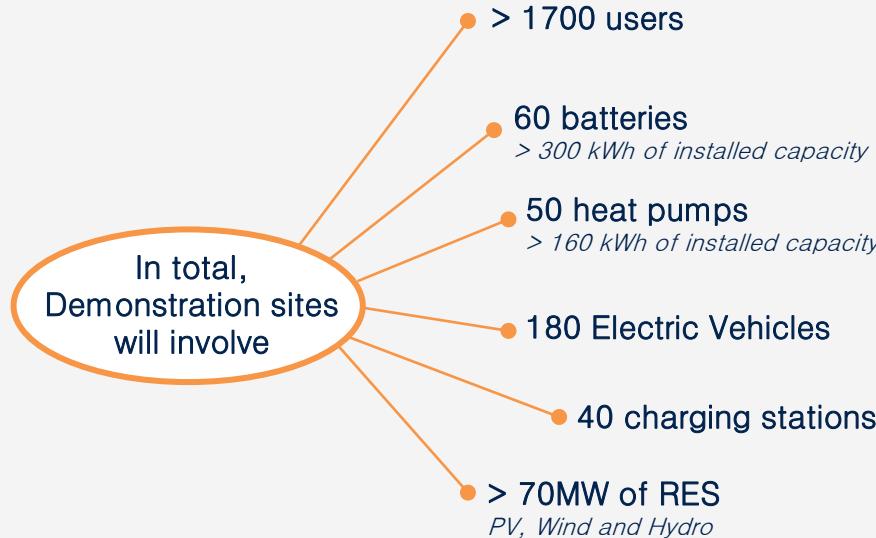


## WiseGRID – Wide scale demonstration of Integrated Solutions for European SmartGrid





# WiseGRID – Wide scale demonstration of Integrated Solutions for European SmartGrid



## LONG-TERM EXPECTED IMPACT

- Access to new energy services of 860.000 citizens and more than 23.000 public/private entities.
- Saving of 20.769.060 MWh of energy and 14.704.495 Tons of CO2
- Preventing energy poverty, reducing consumer energy bill by an 25%
- Increase of 50% in the share of RES
- Contributing with the creation of more than 1.800 jobs
- Yearly turnover of 146,7 M€
- ROI for the partners of less than 30 months after commercialisation of WiseGRID products.
- IRR of 11.7% for the first 5 years of commercialisation



## AUTOCONSUMO CON ALMACENAMIENTO



## Legislación aplicable

### REBT ITC 40 (Sept 2013 R1)

*“El presente documento aplica a todas las instalaciones generadoras de baja tensión, tales como:*

- Motores de combustión*
- Turbinas*
- Generadores fotovoltaicos (FV)*
- Generadores eólicos de BT*
- Acumuladores mecánicos o electroquímicos***
- Células de combustible*
- Otras fuentes de energía en BT”*

### Real Decreto 900/2015

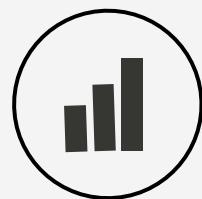
El artículo 5 confirma que

*“podrán instalarse elementos de acumulación en las instalaciones de autoconsumo reguladas en este real decreto”.*



## Business Cases: PV + Storage

Cliente: curva de consumo Mediterráneo / Norte					
Nº Módulos PV	kW PV / kWh Storage	Solo PV Pay Back / Ahorro 25		PV + Storage Pay Back / Ahorro 25	
14 (Opt Solar)	3,6 kW / 12 kWh	9,14	22,5 k	10,42	36 k
24	6,2 kW / 12 kWh	9,34	34 k	9,46	57 k
36 (Opt Storage)	9,3 kW / 12 kWh	10,2	40 k	9,44	69 k



# CONCLUSIÓN



*El almacenamiento de energía a base de baterías, será la llave del nuevo modelo energético al ser capaz de reducir los costes de la red y las facturas de los clientes, el aumento de la capacidad de recuperación de la red, y el apoyo a un sistema de electricidad en gran parte generado por las energías renovables.*



# AMPERE ENERGY

CHANGE IS SIMPLE

